

**EBRD Belarus Investment Conference**  
**showcasing the M-10 Highway Public-Private Partnership project**  
**and the Great Stone Industrial Park**  
**EBRD HQ, London UK**  
**Wednesday, 16 January 2019**

**Venue:** EBRD HQ, One Exchange Square, EC2A 2JN, London

**Language:** English, Russian (with simultaneous interpretation)

**11.00 – 11.30:** Registration

**11.30 - 11.45:** Welcome and Opening Remarks

*Sir Suma Chakrabarti* – President of the EBRD

**11.45 - 13.15: Plenary session:** Belarus as an Investment Destination

**Moderated by:** Alexander Pivovarsky – Head of the EBRD Office in the Republic of Belarus

Overview of the Macroeconomic situation, Forecast for Economic Development  
*Dmitry Krutoy* – Minister of Economy of the Republic of Belarus

Review of Public spending policy

*Maxim Yermolovich* – Minister of Finance of the Republic of Belarus

Convertibility and Foreign Exchange regulation

*Siarhei Kalechits* – Deputy Chairman of the National Bank of the Republic of Belarus

Review of Transport sector and Transport Infrastructure Development

*Aliaksey Auramenka* – First Deputy Minister of Transport and Communications of the Republic of Belarus

Free economic zones and Opportunities for foreign direct investments

*Aliaksandr Yaroshenko* – Head of the Administration of the Great Stone Industrial Park

Experience of carrying out business operations in the Republic of Belarus

*Representative of Stadler [TBD]*

*Representative of Kapcsh Telematic Services [TBD]*

**13.15-14.15: Networking Lunch**

## Thematic Panels

**14.15 – 16.30:** Panel 1: M10 Project Presentation {by the PIU and Consultants}  
*Venue: EBRD Auditorium (1<sup>st</sup> floor)*

**14.15 – 16.30:** Panel 2: The Great-Stone Industrial Park Panel  
*Venue: EBRD Boardroom (10<sup>th</sup> floor)*

*Moderated by Matthew Jordan-Tank, Head of Infra Policy and Project Preparation*

*Moderated by Philip ter Woort, Director, Head of Business Development, EBRD*

**Introduction to the M-10 Project and Key Points**

**Opening and Welcome Remarks by Alain Pilloux, Vice President, EBRD**

*Aliaksey Auramenka* – First Deputy Minister of Transport and Communications  
*Jan Brazda* – Partner at PwC Ceska Republika s.r.o.

**Detailed Presentation on the Great Stone Industrial Park**

*Alexander Yaroshenko* – Head of the Administration of the Great Stone Industrial Park

**Technical Parameters of the M-10 project**  
*Steve Gilpin* – Head of Technical Consultancy Group. Ove Arup & Partners International Ltd

*Siarhei Vaitsiakhouski* – Deputy General Director, Industrial Park Development Company

**Financial Structure of the M-10 project**  
*Karel Kolar* – Head of Financial Consultancy Group. Senior Manager  
 PricewaterhouseCoopers Ceska Republika s.r.o.

**Experience of Private Companies Investing in the Great Stone Industrial Park**  
*Representative of the Duisburger Hafen AG [TBC]*  
*Representative of Kronospan[TBC]*

**Legislation Aspects. Contractual Provisions. Tender Process**  
*Rob Grey* – Head of Legal Consultancy Group. Partner at CMS Cameron McKenna Nabarro Olswang LLP.  
*Dennis Turovets* – Local Legal Advisor. Partner at Egorov Puginsky Afanasiev & Partners.

**Opportunities for Co-investment with the EBRD**

*Florence Bachelard-Bakal* – EBRD Regional Head of Manufacturing and Services, EBRD

**M-10 Project Timeline**  
*Karel Kolar* – Head of Financial Consultancy Group. Senior Manager at PricewaterhouseCoopers Ceska Republika s.r.o.

**Q&A Session and Coffee Break**

**Q&A Session {by the PIU and Consultants}**

**16.30 – 18.00 Bilateral meetings** (by prior reservation)